



ACHIEVE YOUR M&A OBJECTIVES RECEIVE TOP SHELF REPRESENTATION

FIT mitigates risk. Seeking a strategic merger or acquisition target requires discipline and focus. Professional, knowledgeable, polite, and persistent tactics support your M&A growth strategy.

OUR SUCCESS IS YOUR SUCCESS

The reputation of **Integrated Growth Advisors** is only as good as the last engagement we performed.

We represent our clients **professionally**, with a **meeting-of-the-minds** on the criteria we apply to find a firm that is a **cultural fit**, with the right mix of professionals and goals that align with your strategic objectives. We seek **targets** that are geographically **logical, right-sized**, and consisting of an **expertise** profile that fits. Our process will provide the **best** chance of merger or acquisition **success** beyond the closing date.

THE INTEGRATED GROWTH ADVISORS APPROACH IS ONE CHARACTERIZED BY:

- ✓ KNOWING YOUR STRENGTHS, MARKET APPROACH, AND CULTURE
- ✓ AGREEING WHO TO PURSUE CONFIDENTIALLY ON YOUR BEHALF
- ✓ KNOWING THE M&A TARGET FIRMS BEFORE WE CALL
- ✓ C-LEVEL TO C-LEVEL, PROFESSIONAL, POLITE AND PERSISTENT FOLLOW-UP
- ✓ ASSESSING M&A TARGETS BEFORE WE PRESENT THEM TO YOU
- ✓ ANONYMITY FOR OUR CLIENT UNTIL READY TO REVEAL IDENTITY
- ✓ TRANSPARENT, HIGHLY-COMMUNICATIVE PROCESS THAT KEEPS OUR CLIENT IN THE DRIVER'S SEAT
- ✓ GAINING MARKET INTELLIGENCE THAT WILL HELP YOU COMPETE IN THE MARKETS YOU SERVE

GET STARTED TODAY



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